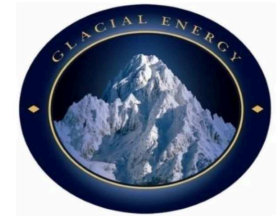


Customer using 1.791 million kwh per year. Historically they were paying \$0.08594 cents per kw and through Direct Access Electrical Deregulation, we were able to lower their kwh rate to **\$0.07363** giving them a savings of **\$22,047** per year which is **14%** less compared to the utility on their kwh usage.



Savings Analysis Proposal - Southern California Electric (SCE)

Glacial Energy



This analysis illustrates what your previous energy cost savings might have been had Glacial Energy been your preferred electricity supplier.

Contract Summary - Historical Cost Analysis

Company Name: [REDACTED]
Billing Address: [REDACTED]
Utility Service Territory: SCE

Customer Usage Data Summary

Voltage: SECONDARY
Number of LDC Accounts: 3

Start Month: Apr-09
Term: 12
Term Usage (kwh): 1,791,187
Avg Monthly Usage (kwh): 149,266
Peak Monthly kw: 507

Estimated Historical Utility Charges

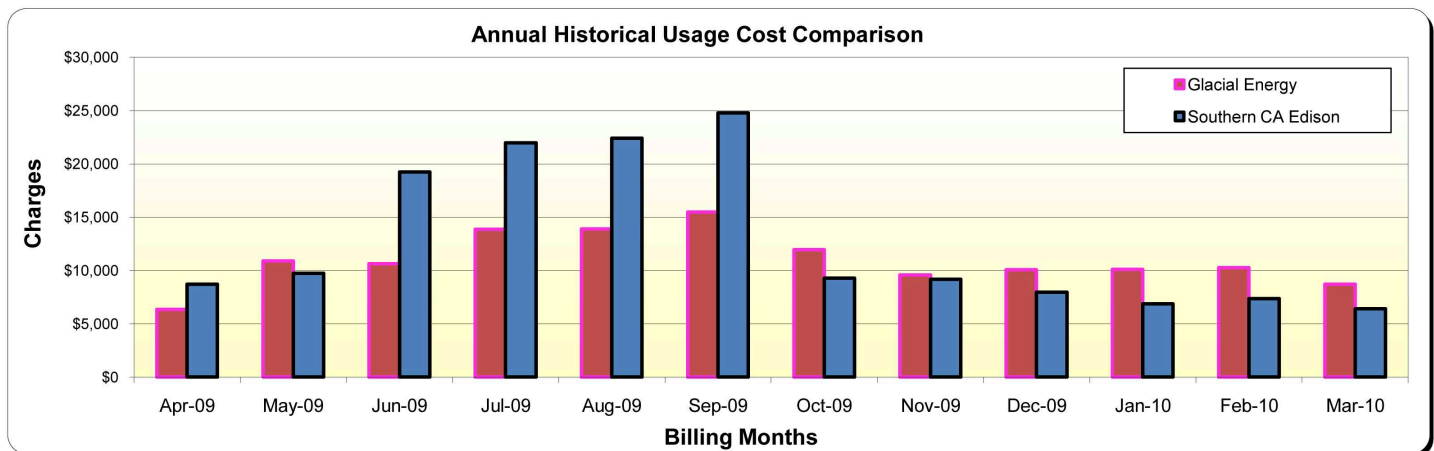
Avg Utility Rate (\$/kwh): \$ 0.08594
Annual Utility Charges: \$ 153,935

Glacial Energy Index: \$ 0.07363
Glacial Charges: \$ 131,888

Savings Summary

Estimated Savings vs. Utility \$ 22,047
Savings (Glacial vs. Utility) 14%

*The savings in this proposal are estimated, not guaranteed. Actual savings will vary.

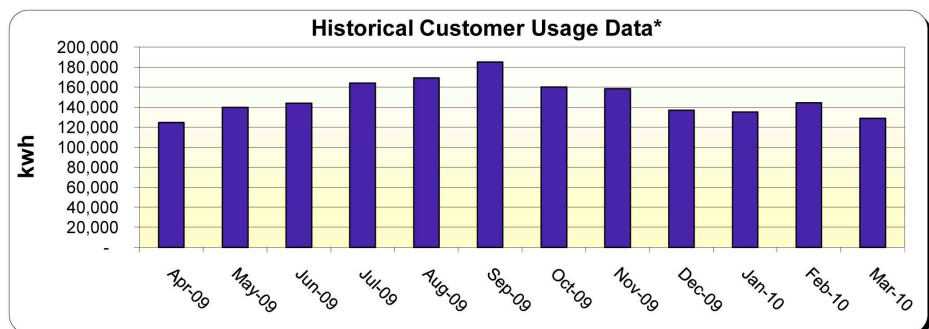


Glacial Index Includes:

- a. Wholesale Delivered Price of Energy
- b. Energy Losses and Unaccounted for Energy (UFE)
- c. Ancillary Services & other ISO charges
- d. Zonal Congestion
- e. Capacity & Related Fees
- f. Market Settlement Charges
- g. Retail Adder

Glacial Index Excludes:

- a. Distribution or other (wires) charges from the utility
- b. Taxes



* If actual demand data was not available, remaining demand data was estimated.

1. The historic cost comparison is based on the customer's historical usage as provided or estimated and provided or estimated demand over the previous term.
 2. Savings are based on the corresponding utility rates for the appropriate rate schedule over the analysis term.